



**NIC PARTNERS**  
Technology & Security Experts

# NIC PARTNERS BATTLE CARD

In a social and professional climate nearly as digitally-driven as physically, it's crucial to maintain security across all boards.

## Team Owned. Team Led.

As an employee-built, employee-owned IT security company, we take time to understand the challenges you're facing so we can design the right solutions for you. We see the success of our clients firsthand through our customer retention rate of 94%.

## Our People Are Our Greatest Asset

For over 25 years, we have worked hard to build a technology and vertical market experts team to deploy top-of-the-line security solutions for 65+ Southern California schools. We hire staff with the experience required to produce successful outcomes for our clients in the education, healthcare, government, and commercial markets.

## Challenges We Solve

**Hybrid Learning:** From barriers to access and a growing digital divide to resource constraints, financing challenges, and mounting security threats – we solve the challenges created along the digital transformation journey.

**Ransomware Protection:** Ransomware threats are growing. We can help you identify vulnerabilities in your system and prepare an iron defense.

**Physical Security:** Your assets are valuable, as are your students and staff. Avoid extra costs and protect your property and people with state-of-the-art IoT devices that simplify physical security.

**Wireless Access:** Secure, reliable WiFi is essential for keeping your students, staff and IoT connected. We can design a network you can count on.



**NIC PARTNERS**  
Technology & Security Experts



## Wireless Services

- Licensed and Unlicensed
- Microwave Lines
- 802.11 Wireless LANs
- 802.11 Wireless Bridging
- Point-to-Point Networks
- Point to Multipoint Networks
- Secure Continuous MESH
- Network Systems

## Data Center

Get the most out of your data center with storage consolidation solutions for maximum efficiency and speed.

## Structured Cabling

Our full-service cabling department handles any size job, from specialty applications and fiber technologies to conduit work and data center builds.

## Phone Systems

Do more than answer calls. Unify your voice, video and data platforms to communicate effectively anywhere on any device.

## Hosted Voice

Say goodbye to long-distance costs, monthly access fees and equipment upkeep by letting NIC Partners handle your collaboration needs.

## Integration Services

- Unified Messaging
- Learning
- Video On Demand
- VPN
- Fast Ethernet
- Gigabit
- Wireless
- Email/Fax Solutions
- Firewall/Filtering
- Digital Video Broadcast
- Data Backup/Recovery
- Virus Protection
- Intrusion Detection/Prevention
- Leased Line Specifications
- Uninterruptible Power Supplies
- Design, Installation and Configuration
- Video Conferencing/Distance
- IP Telephony

## Support Services

- Equipment/Services Evaluation
- System Migration Planning
- Extended Maintenance Agreements
- Network Management & Monitoring

## Audio/Visual Services

- Broadband Video Distribution
- Broadband Media Retrieval
- Broadband to Digital Migration
- Presentation Room Design
- Paging Systems
- Scheduled Bells Systems
- Sound Reinforcement Systems





## BYOD

Give your employees the freedom to access voice services from their smart devices while ensuring a secure and quality wireless connection.

## Backup and Recovery

Labor-intensive manual backups are a thing of the past. Our comprehensive backup and recovery

## Video Conferencing

Never miss a meeting again! Collaborate anywhere with anyone from our selection of voice applications and IP Video Conferencing solutions.

## Connectivity

From wireless access points to wireless communication systems, we keep you connected wherever work takes you with fast, reliable Internet solutions (wireless or not).

## Storage

Keep your ever-growing files of important data safe and accessible with our storage solutions.

## Mobility

Work wherever you need to with our ongoing, crystal-clear mobility solutions.

## Need Security?

NIC Partners has got you covered.

Contact us today to see the full scope of services and solutions we can provide.

[CONTACT US](#)

